

SCAN Health Plan Sales Training



Watch us! We can't wait to hear what you think.

SCAN's 2019 Tier 2 video is up and ready for you to view!

Our annual Tier 2 on-line video contains important concepts and updates that SCAN brokers should know, and it gives us the opportunity to get you familiar with "our faces" so you will realize how important it is to "Grow With SCAN" in 2019.



Be sure to come up and introduce yourself when we see you at our Tier 3 face-to-face training sessions in September.



Complete SCAN's Training Certification at <https://scan.cmpsystem.com>

Tier 1 – AHIP Online Medicare Training

- **Discount Price** when completing through SCAN's AHIP website
 - Note: Agents are encouraged to access and complete training using SCAN's training portal. The fee for the AHIP certification through SCAN is \$125.00 (a \$50 savings!). Payment is made through the training website.
- 5 Training Modules
- Fraud, Waste and Abuse Module

Once you complete your AHIP modules and pass the test, SCAN's online "Selling With Integrity" training will unlock and you're ready for the next step.

Tier 2 – On-line Video – Selling with Integrity Compliance Training

Two-step process:

- **Selling with Integrity Compliance Video:** Turn on your audio, listen and view the 30-minute video in its entirety
- **Policies and Procedures (P&P) Acknowledgement:** Click the links and attest that you have read and understood SCAN's Sales P&P's and Code of Conduct

Tier 3 – Face-to-Face – 2019 Benefits Training

- Register for a class on the training website when the above two training portions are complete. Classes will be available for registration beginning August 15, 2018.

Questions?

Call SCAN's Sales Support at 888.445.2038 (Mon. – Fri. 8am - 6pm)